Forwarders Forum

September 5, 2019 Solaire Resort & Casino



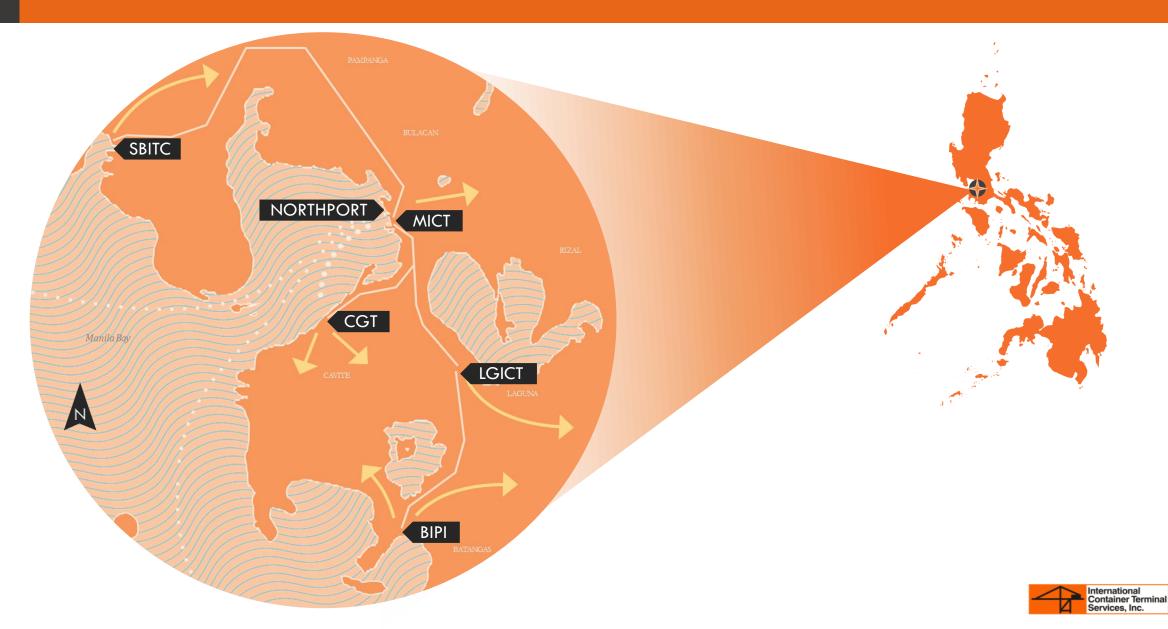
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International Container Terminal Services, Inc.





Supply Chain Synergy















- May 2019: Implemented TABS booking by block changes and dynamic appointment allocation
 - Resulted in 20% more slots
 - Improved truck turn time (gate-in to last execution)
- Crane productivity recovery
 - Implemented enhancements through efficient use of our TOS N4 system
 - This helped us balance vessel and gate priorities better; yard utilization dropped as a result

2019 EFFICIENCY IMPROVEMENTS



- Continuous removal and/or relocation of long-term overstaying containers
- Engagement with both the PPA and LGU for Access Road improvements and better links to the outside road network
- Future implementation of additional gate with corresponding automation
- Easier access for empty container returns to the terminal for evacuation
- Improving Service + Improving Enforcement = Changing Customer Behaviour

2019 EFFICIENCY IMPROVEMENTS





Manifesto was signed March 15 by several government agencies, port operators, and shipping lines in an effort to ease high utilization in the ports. Effectively, customs-cleared containers that have stayed at the ports for more than 30 days can be transferred to designated inland container depots.



- Continuous investment in human capital and upgrade of infrastructure and superstructure to meet the growing demands of the industry
 - Enables shipping lines to cascade the big ships and operate at a lower cost base in the region
 - Promotes quicker turnaround of vessels contributing to schedule reliability, bunker savings, and shorter truck dwell times
 - More emphasis on complex customer demands (Outside-In/Beyond-the-Gates Approach)





- Expansion of stacking areas to increase capacity
- Building of ECDs to combat perennial empty container return issues
- Commitment to develop more operational efficiencies and automation for the terminal and the industry





Supply Chain Synergy



Cavite Gateway Terminal





Cavite Gateway Terminal





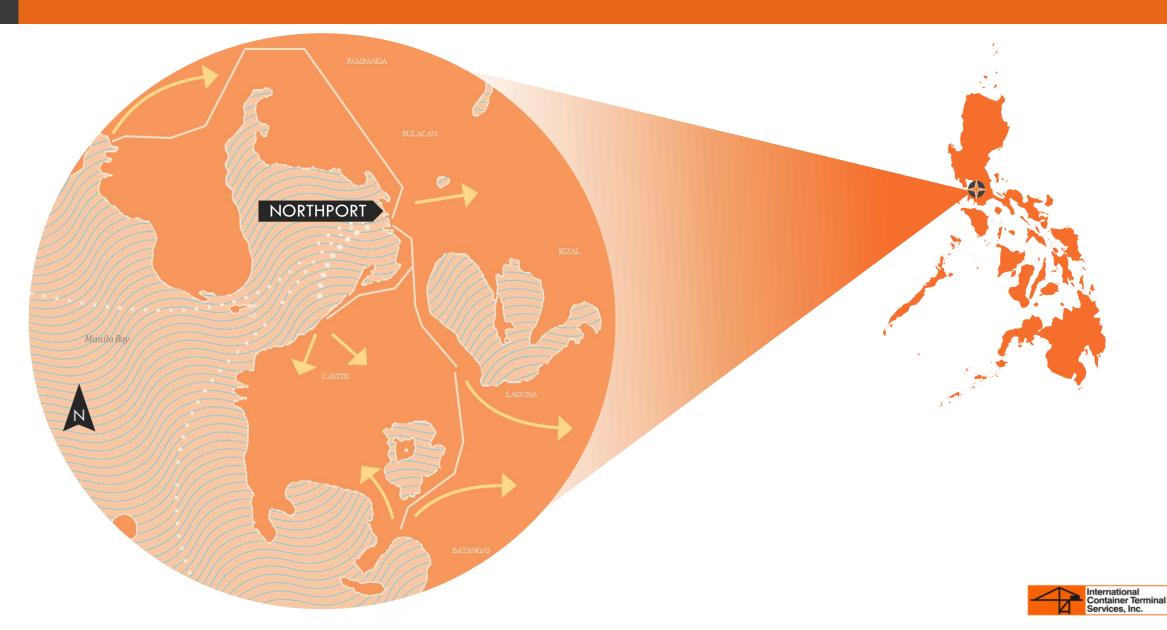
Cavite Gateway Terminal

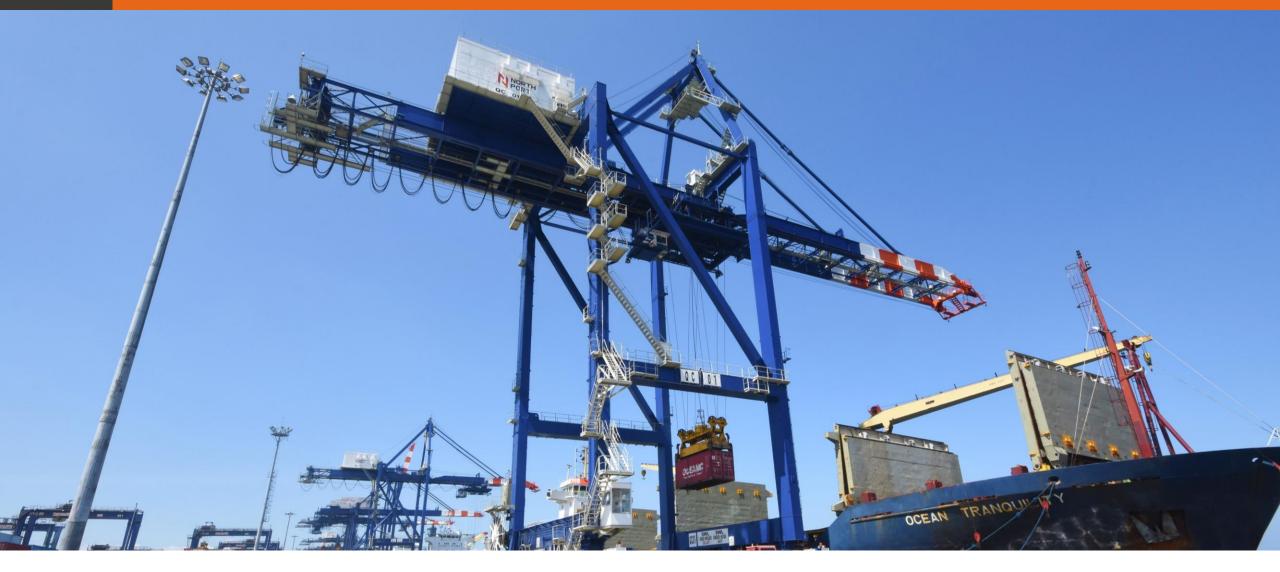
- Improved port accessibility for cargo owners in Cavite and surrounding neighboring cities
- Potential cost savings for importers and exporters and quicker truck turnaround times
- Ability to bypass heavily congested city streets by utilizing our waterways
 - Sustainable environmental and socio-economic benefit
 - Seamless transaction between ICTSI entities





Supply Chain Synergy









INTER TERMINAL TRANSFER





INTER TERMINAL TRANSFER

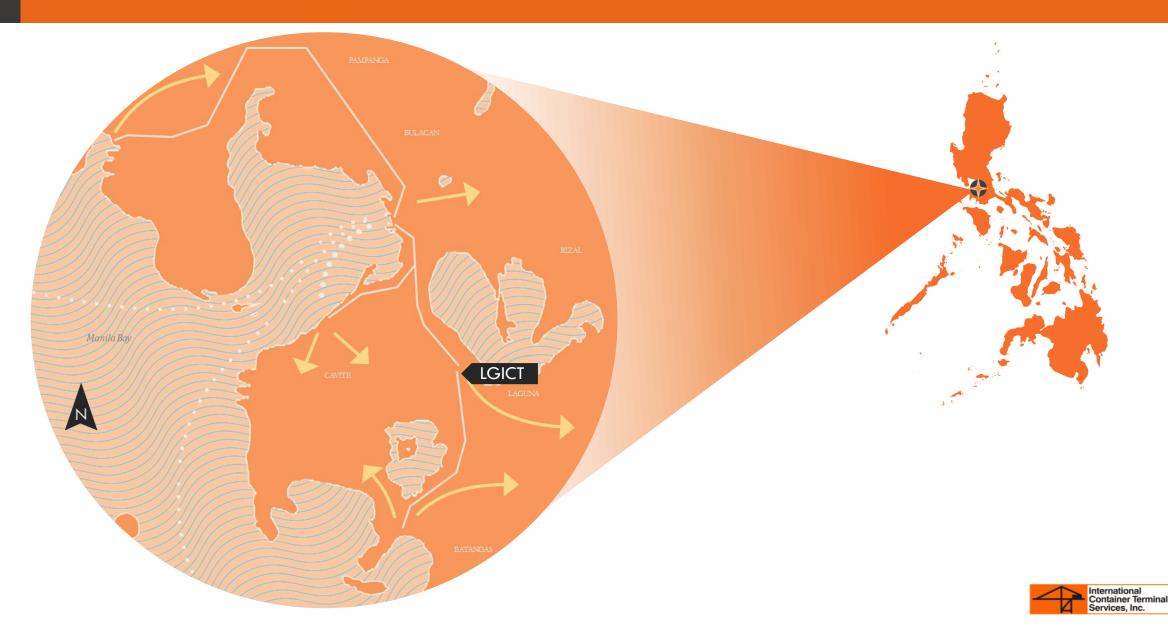


- Inter-terminal transfers between International and Domestic terminals are now possible through partial acquisition of MNHPI
- The IPB internal road has been expanded to connect both terminals
- Cargo owners of participating carriers can return empty containers directly to NorthPort; NP then handles the delivery of empty containers to MICT via ITT
- Total logistics cost for cargo bound to Visayas and Mindanao have the potential to be significantly reduced
- Less trucks in our busy city streets
- Seamless transaction between ICTSI entities

BENEFITS

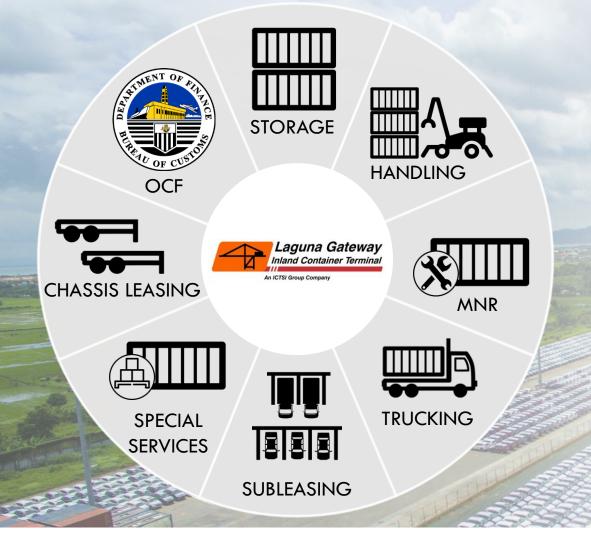


Supply Chain Synergy









- Import & Export Transfers
- Container Yard Management Services
- Storage Facility
 - Containerized
 - Live Reefers
 - Project Cargoes
- Last Mile Trucking Delivery
- Empty Container Depot of Major Carriers
- Container Freight Station
- Value added services Inventory Reporting





Service Menu



OCF IMPORT





OCF EXPORT



Releasing



Receiving

1,200 sqm Container Freight Station3,000 sqm Warehouse

Storing

(future development)

INLAND CONTAINER TERMINAL AUTHORIZED ECONOMIC OPERATOR



LAGUNA, ICD As Origin Point & Final Destination on Bill of Lading

CARGO TRAIN OPERATIONS

Stripping



- Through BL Arrangement with the carriers
- Involved in the international movement of goods as approved by or on behalf of the Bureau of Customs to comply with supply chain security standards.

PLANS & MOVING FORWARD

Sorting



- 7-day free storage period with no escalation of charges
- Deferment of duty, taxes, and port charges
- Accessibility of cargo to southern Luzon destinations
 - Empty return acceptance for select carriers
- Option for last mile fulfillment
 - Seamless transaction between two ICTSI entities



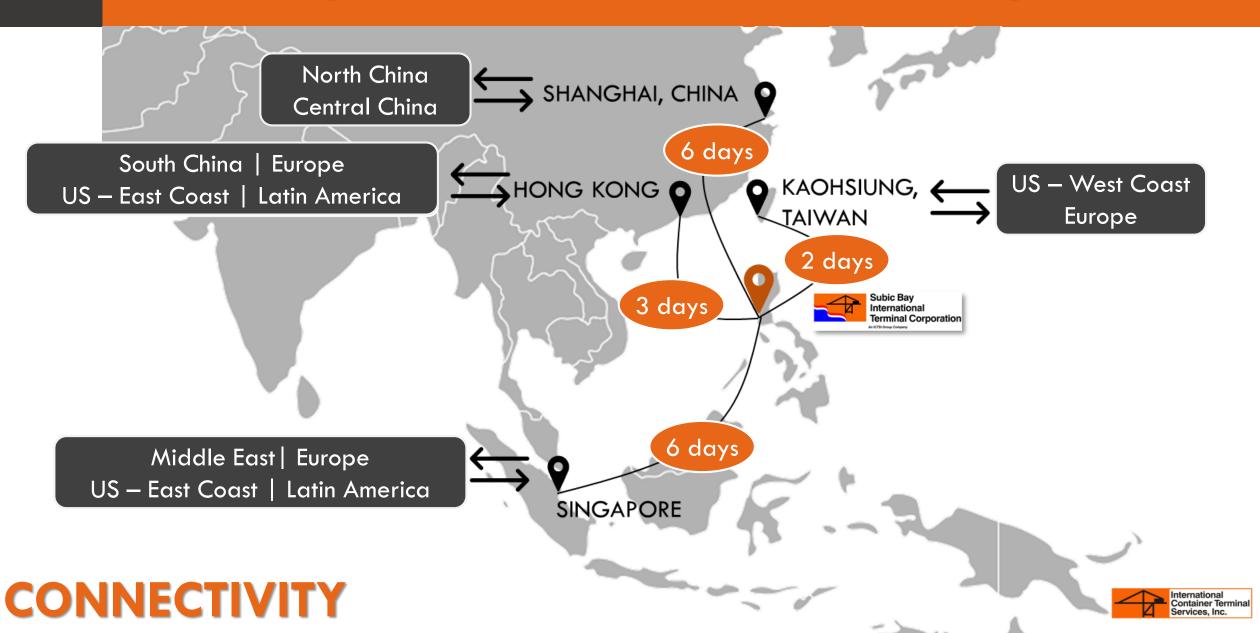


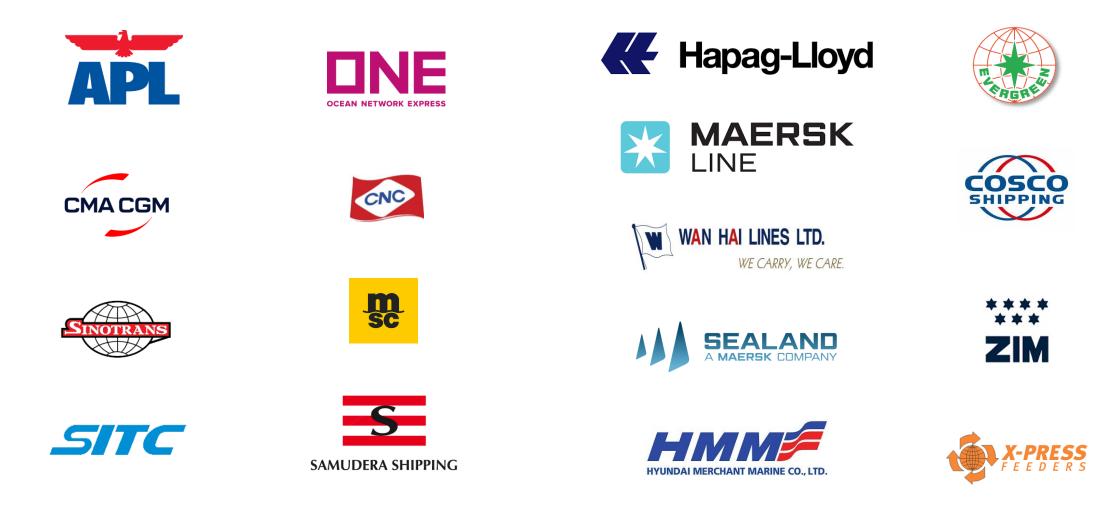
Supply Chain Synergy





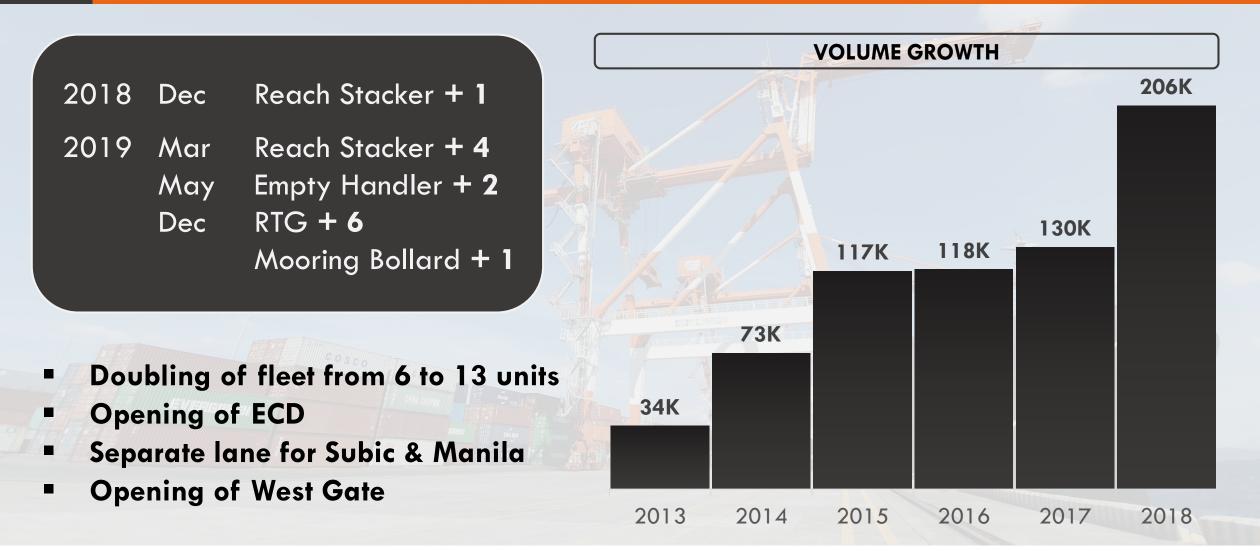






MAJOR SHIPPING LINES & CO-LOADERS





TERMINAL IMPROVEMENT PLAN





Empty Container Depot (ECD)

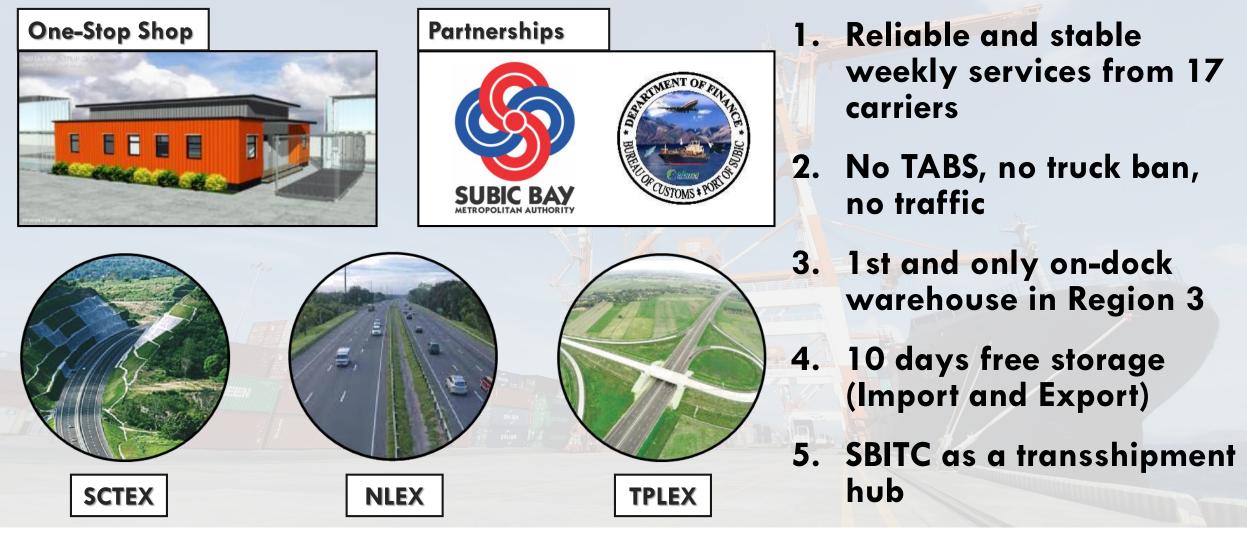
1,128 sqm Land Area
840 sqm Storage Area
8 Loading/Unloading Bays
10 CCTV Cameras
6 Motion Sensor Light

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1.5 haLand Area3,000 TEUsStatic Capacity32%Utilization
(YTD average)

TERMINAL IMPROVEMENT PLAN

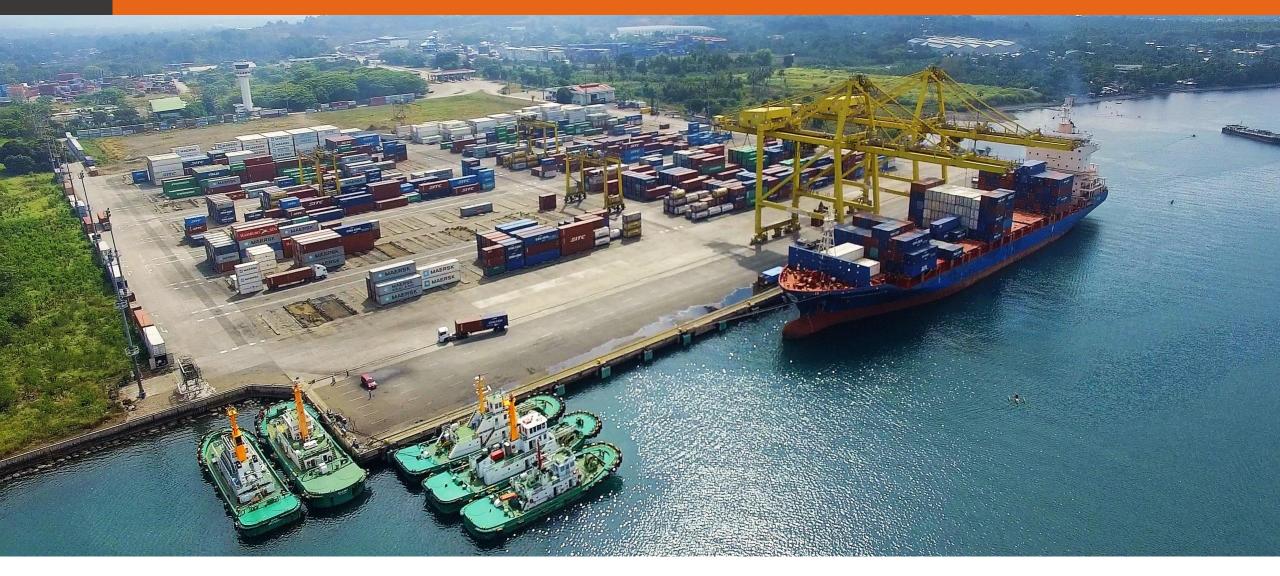




BENEFITS



Mindanao International Container Terminal Services Inc.





Mindanao International Container Terminal Services Inc.



Mindanao International Container Terminal Services Inc.

An ICTSI Group Company



In partnership with Magsaysay Shipping and Logistics, MICTSI is an ideal transshipment hub for both import and export in the South.



CONNECTIVITY





Customers can benefit from a holistic Luzon freight distribution solution that improves the complex supply chain logistics requirement in the Philippines Purpose-built facilities to future-proof against additional volume, market forces, and government programs and policies Seamless transaction among all ICTSI entities



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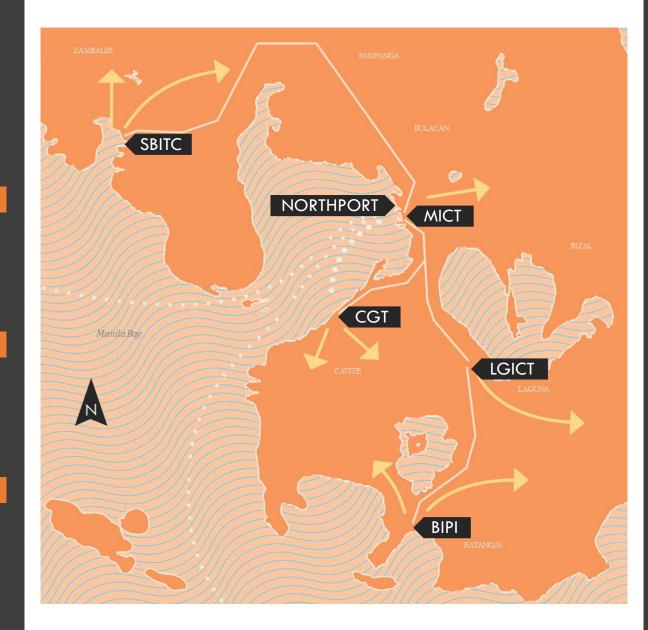
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Supply Chain Synergy



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